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Message Text

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70
ACTION DLOS-04

INFO OCT-01 ARA-06 IO-11 ISO-00 L-03 OIC-02 SAL-01 ACDA-05

AGR-05 AID-05 CEA-01 CEQ-01 CG-00 CIAE-00 CIEP-01

OFA-01 COME-00 DODE-00 DOTE-00 EB-07 EPA-01 ERDA-05

FMC-01 TRSE-00 H-02 INR-07 INT-05 JUSE-00 NSAE-00

NSC-05 NSF-01 OES-03 OMB-01 PA-01 PM-04 PRS-01 SP-02

SS-15 USIA-06 FEA-01 /115 W
---------- 048980
R 082225Z MAR 76
FM AMEMBASSY QUITO
TO SECSTATE WASHDC 9294
INFO USMISSION USUN NY
AMCONSUL GUAYAQUIL

C O N F I D E N T I A L QUITO 1804

E.O. 11652: XGDS-2
TAGS: PINR PLOS EC
SUBJ: ECUADOREAN DELEGATION TO LOS NEGOTIATIONS: COMMENT AND BIOGRAPHIC INFORMATION

REF: (A) STATE 043300 (B) QUITO 1316

1. BEGIN SUMMARY AND COMMENT: GOE AMBASSADOR TO PERU LUIS VALENCIA WILL HEAD THE ECUADOREAN DELEGATION TO LOS TALKS IN NEW YORK. OTHER MEMBERS OF THE DELEGATION WILL BE FOREIGN MINISTRY DIRECTOR GENERAL OF NATIONAL SOVEREIGNTY, AMBASSADOR HERNAN VEINTIMILLA; ADVISER TO THE FOREIGN MINISTRY, AMBASSADOR JUAN LOVATO; THIRD SECRETARY OF THE OFFICE OF MARITIME SOVEREIGNTY, ALEJANDRO SUAREZ; AND DELEGATION SECRETARY, ALICIA GARCIA DE RIBADENEIRA. ALSO ACCREDITED AS MEMBERS OF THE DELEGATION WILL BE THE FOLLOWING FROM THE ECUADOREAN EMBASSY IN WASHINGTON: MINISTER COUNSELOR HORACIO SEVILLA AND FIRST SECRETARY FRANKLIN BAHAMONDE. SUBSECRETARY OF
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FOREIGN RELATIONS JOSE AYALA LASSO WILL ATTEND THE LOS TUNA

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TALKS FROM MARCH 8 TO 12 IN NEW YORK, BUT WILL NOT
PARTICIPATE IN THE NEGOTIATIONS FOR A COMPREHENSIVE LOS
TREATY. HIS ATTENDANCE AT THE LOS TUNA TALKS IS INDICATIVE
OF THE IMPORTANCE THE GOE PLACES ON ACHIEVING CONSENSUS THAT
COULD LEAD TO A REGIONAL FISHING ARRANGEMENT THAT MIGHT
RESOLVE OUR LONG-STANDING FISHING DISPUTE. FOLLOWING
AYALA'S VISIT TO NEW YORK, HE WILL GO TO WASHINGTON FOR
MEETINGS WITH ECUADOREAN AND US OFFICIALS. (SEE SEPTEL).
BIOGRAPHIC INFORMATION AND OUR PERSONAL ACQUAINTANCE WITH
MEMBERS OF THE DELEGATION TO THE LARGER LOS NEGOTIATIONS
INDICATE THAT THEY WILL BE TOUGH, IF NOT DIFFICULT, IN
DEFENSE OF ECUADOR'S 200-MILE TERRITORIAL SEA POSITION. BIO
INFORMATION FOLLOWS BELOW. END SUMMARY AND COMMENT.

2. SUBSECRETARY OF FOREIGN RELATION, JOSE AYALA LASSO:
AYALA WAS THE SUBJECT OF A COMPLETE BIO REPORT IN APRIL,
1975. AYALA IS A PARTICULARLY KNOWLEDGEABLE AND CAPABLE
MAN IN LOS MATTERS. ALTHOUGH HE HAS MAINTAINED FRIENDLY
RELATIONS WITH THE MISSION OFFICERS HE CAN BE EXPECTED TO
BE A STRONG NEGOTIATOR AND VIGOROUS DEFENDER OF WHAT HE SEES
AS ECUADOREAN NATIONAL INTERESTS.

3. GOE AMBASSADOR TO PERU, LUIS VALENCIA: VALENCIA, WHO
IS VERY KNOWLEDGEABLE ON LOS MATTERS IS A TOUGH NEGOTIATOR AND
CAN BE EXPECTED TO TAKE A TOUGH POSITION IN DEFENSE OF
ECUADOR'S JURIDICAL POSITION IN THE 200-MILE TERRITORIAL
SEA. BECAUSE OF HIS PARTICIPATION IN PREVIOUS LOS
NEGOTIATIONS HE SHOULD BE WELL KNOWN TO US NEGOTIATORS.
A HIGH FOREIGN MINISTRY CONTACT WHO HAS BEEN KWY IN CHANGING
THE GOE'S LOS POLICY FROM CONFRONTATION TO COOPERATION
HAS EXPRESSED CONCERN ABOUT VALENCIA'S REACTION TO THE
LAST LOS NEGOTIATING SESSION, AND WAYS THE MINISTRY INTENDS
TO ISSUE HIM PRECISE WRITTEN INSTRUCTIONS. WE ARE SKEPTICAL
THAT SUCH INSTRUCTIONS WILL MUCH INFLUENCE VALENCIA'S
ATTITUDES OR ACTIONS.

4. DIRECTOR GENERAL OF NATIONAL SOVEREIGNTY, AMBASSADOR
HERNAN VEINTIMILLA: IN DECEMBER, 1975, VEINTIMILLA WAS
NAMED TO REPLACE THE PROMOTED JOSE AYALA AS DIRECTOR GENERAL

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OF NATIONAL SOVEREIGNTY. PRIOR TO THAT APPOINTMENT HE
SPENT SEVEN YEARS IN WASHINGTON AT THE OAS, AN EXPERIENCE
THAT ILL-PREPARED HIM FOR THE MORE MODERATE AND COOPERATIVE
POSTURE LATELY ADOPTED BY THE GOE IN THEIR LOS NEGOTIATIONS
WITH US. HE CAN BE EXPECTED TO BE DIFFICULT.

5. ADVISOR TO THE FOREIGN MINISTRY, AMBASSADOR JUAN LOVATO:
LOVATO, EX AMBASSADOR TO THE USSR, IS A MEMBER OF THE HIGHEST

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LEVEL FOREIGN MINISTRY ADVISORY GROUP AND IS CURRENTLY THE LEGAL ADVISOR TO THE ECUADOREAN PETROLEUM CORPORATION, CEPE. HE IS A FORMER RECTOR OF CENTRAL UNIVERSITY AND FORMER HEAD OF THE ECUADOREAN SOCIALIST PARTY. FOLLOWING HIS RETURN FROM MOSCOW HE HAS DELIVERED NUMEROUS SPEECHES PRAISING THE USSR'S FORM OF GOVERNMENT AND ROLE AS A LEADER IN WORLD PEACE. HE HAS ALSO REPORTEDLY URGED THE GOE TO COOPERATE WITH THE USSR IN THE DEVELOPMENT OF ITS NATURAL RESOURCES IN ORDER TO BALANCE THE INFLUENCE OF OTHER COUNTRIES. OUR FILES INDICATE NO PARTICULAR KNOWLEDGE IN LOS AFFAIRS.

6. MINISTER COUNSELOR HORACIO SEVILLA: SEVILLA, NOW WITH THE RANK OF MINISTER, HAS SERVED AS PETROLEUM POLICY ADVISOR TO THE MINISTRY AND AS ECUADOR'S OPEC REPRESENTATIVE. IN 1972, AS DEPUTY PERMANENT REPRESENTATIVE TO THE UN, HE SUPPORTED CUBA'S MOVE TO ADD PUERTO RICO TO THE UN'S LIST OF COLONIAL TERRITORIES. HE CAN BE EXPECTED TO BE DIFFICULT IN NEGOTIATIONS BUT WE EXPECT THAT HIS ROLE WILL BE MINOR.

7. FIRST SECRETARY FRANKLIN BAHAMONDE: BAHAMONDE, BORN IN 1938, IS A FORMER US STUDENT LEADER GRANTEE (1960). HE ALSO STUDIED IN THE AMERICAN UNIVERSITY IN WASHINGTON, D.C. (1963-64) AS A GRANTEE OF THE INTER-AMERICAN PRESS ASSOCIATION. LITTLE ELSE IS KNOWN ABOUT HIM BUT WE EXPECT HIS INFLUENCE TO BE MINIMAL.
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